



So Where To Now?

What are the issues that keep you awake at night? In a sector as complex and competitive as Food and Grocery, and at a time characterised by unprecedented and relentless change, there's plenty to keep the brain ticking over in the wee small hours.

At times like this, you can't afford to leave anything to chance. You may have the right strategies to tackle all the challenges that your business faces, but you need consistent and reliable support to execute them successfully. Above all, you'll need a solid and dependable business partner if you are to weather the onslaught of new environmental regulations, spiralling oil prices, increasing customer expectations, changing consumer behaviour, unpredictable economic conditions, supply chain transformation, category rationalisation and global sourcing.

A Partner To Count On In Times Of Change

Supply Chain Consulting has become the partner of choice for many leading manufacturers and distributors throughout the Asia Pacific region, thanks to an unshakable commitment to delivering on our promises.

As one of the region's pre-eminent enablers of SAP business applications, we work hard to maintain an unmatched pool of business and technical talent, and to stay on top of the trends that shape our clients' industries. We earn their trust by consistently and successfully translating their business vision into practical, hard-working and intelligent business systems.

Supply Chain

CHANNEL™
SAP
PARTNER

The New Supply Chain Landscape



Supply Chain

Flexible Sourcing

Local, regional or global? Changes to costing and regulatory regimes can happen practically overnight. Today's sourcing model may be obsolete tomorrow. With the visibility provided by SAP, you can dynamically benchmark data across multiple geographies to decide on optimal manufacturing and sourcing practices.

Supply Chain Transformation

Anyone selling to major retailers will already be facing pressure to align supply chain practices more closely with their customers' requirements, and if the US and European markets are anything to go by, the changes have only just begun.

Private label competition, category rationalisation, factory gate pricing, collaborative planning, forecasting and replenishment, warehouse consolidation, shelf-ready packaging: the big retailers are going into competition with their suppliers at the same time as they increase their demands for new products and services, and the battle lines are being drawn today for dominance and survival in tomorrow's market.

There will be casualties, and the survivors will be the ones who get the analysis, planning and decision making right. To do that, you'll need visibility along the entire value chain: sales data, profitability, demand planning, financials, third party data.

Standards and regulations

Labelling, packaging, health and nutrition, financial transparency and accountability – the regulatory burden continues to increase, putting additional strain on already stretched resources. The challenge is to streamline and automate processes, and to turn raw data quickly into actionable information, to keep the costs of compliance from damaging the business.

Supply Chain Consulting:

Our Credentials At A Glance

Supply Chain Consulting is a steadfast ally in the battle for business success through the provision of intelligent systems, reliably delivered, professionally supported. With a combination of unmatched business experience and market-leading SAP technology, we provide the visibility you need to understand quickly where change is needed, and the flexibility to adapt to new conditions quickly and easily.

In short, a business partner you can count on.

- Australian owned organisation
- 400 highly experienced SAP consultants
- Over 300 successful SAP implementations, and more than 80 upgrades
- Offices throughout the Asia Pacific region
- Extensive project experience in the Consumer Products sector, including:
 - Franklins Australia
 - Charoen Pokphand Indonesia
 - Dairy Farmers Australia
 - Sanitarium Australia
 - The Wine Society Australia
 - Officeworks Australia
 - Beiersorf Thailand
 - Fonterra New Zealand

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